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Want to Integrate with SAP, But Don't Know Where to Start?

Our SAP Integration Strategy Workshop Is **the Solution.**

SWIPE

Is SAP integration becoming a deal requirement?

But too many SAP acronyms and uncertainty around cost, timelines, and architecture are holding you back?

SAP integration isn't hard because of code. It's hard because SAP is an ecosystem, not a single system.

Before integration, you need answers to questions like:

- ✓ Which SAP landscapes do our customers actually run?
- ✓ Should we integrate directly, use middleware, or leverage SAP BTP?
- ✓ Which business objects matter first?
- ✓ Do we need SAP certification or marketplace listing, and when?
- ✓ What's the realistic cost and timeline for all of this?

Without clarity on these, every technical decision becomes a gamble.

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The SAP Integration Strategy Workshop By AvoTechs

We created the SAP Integration Strategy Workshop at AvoTechs. It’s a 2-week, fixed-price, strategy-first engagement designed specifically for non-SAP SaaS vendors who want to enter the SAP ecosystem with confidence.

This is not about building integrations. **It’s about making the right decisions before you build.**

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What You Walk Away With

In two weeks, you will get a clear, documented, and actionable SAP integration strategy, including:

- ✔ A connectivity & architecture plan tailored to your SaaS product
- ✔ An integration readiness assessment of your APIs and data model
- ✔ End-to-end data flow designs for your key business objects
- ✔ A recommended SAP certification path, with timelines and investment range
- ✔ A step-by-step roadmap from strategy → PoC → build → certification
- ✔ A final executive briefing with senior SAP architects

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Competitive Advantage Isn’t Optional

More than 2,000 Independent Software Vendors (ISVs) already offer SAP-compatible solutions.

That means enterprise buyers often filter vendors based on whether or not they integrate with SAP.

- When an RFP (Request for Proposal) hits the table, SAP compatibility is no longer a nice-to-have; it’s a baseline requirement.

- Your competitors are showing up with pre-built connectors, SAP Store listings, and verified integrations. If you’re not doing the same, you’re missing out on deals before the conversation even starts.

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Who This Is For

This workshop is built for SaaS companies that:

- ✔ Sell (or want to sell) into SAP-heavy enterprises
- ✔ Have little or no SAP experience in-house
- ✔ Want to avoid expensive trial-and-error
- ✔ Need credibility when speaking to SAP customers

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Ready to Become SAP-Ready?

The SAP ecosystem rewards vendors who are prepared. This workshop helps you get there faster and with fewer surprises.

Duration: 2 weeks (3 collaborative strategy sessions, technical architecture review, Data Flow Design of 3–5 Business Objects, documentation of all recommendations)

Investment: $10,000 (fixed price)

Fully virtual

Schedule a free discovery call to see if it's right for you.

Get in touch:

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